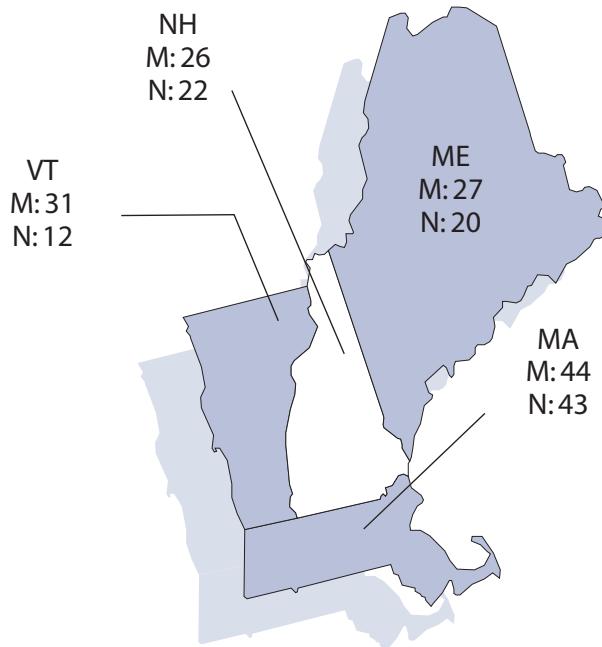


M = Rank for mature firms  
N = Rank for new firms



New Hampshire ranks 26th overall for mature operations and 22nd for newly established operations. Specifically:

- New Hampshire ranks sixth for mature corporate headquarters, with a total tax burden 24 percent below the national average. This top ranking is almost entirely due to the lack of a state sales tax. Indeed, the firm has an above-average income tax burden due to the state's 8.5 percent corporate tax rate and it bears an above-average unemployment insurance (UI) tax burden.
- The state ranks 39th for mature call centers. This firm has one of the highest income tax burdens of its type because of the state's high corporate tax rate and sourcing rules. The firm's burdens for UI taxes and property taxes are also above average. These same factors give the state sub-par rankings for most of the other mature firm types.
- New Hampshire ranks fifth for new retail operations, with a tax burden 36 percent below the national average. This result is due to the lack of a state sales tax and a moderate property tax burden. This firm does, however, have one of the highest income tax burdens and an above-average UI tax burden.
- The same factors are at work for the state's 16th-place rank for new capital-intensive manufacturing. However, this operation has the highest income tax burden of any firm of this type because of the state's high tax rate and throwback rule.
- The state's high income tax burden and the lack of tax incentives are the key reasons for the state's 36th-place ranking for new labor-intensive manufacturing.

## New Hampshire

### Corporate income tax

Main tax rate	8.500%
Applies to income over	–
Specific adjustments:	
- s.199 deduction disallowed	

Apportionment	Property	Payroll	Sales
Standard factors	25.0%	25.0%	50.0%
Optional alternative	n/a	n/a	n/a
Throwback applies to tangible property sales		Yes	
Interstate services income apportionment		IPA	

### Sales and property tax

Metro areas examined		Sales tax	Property tax				
			Main rate <sup>a</sup>	Land	Buildings	Equipment	Inventory
Tier 1	Manchester	–	2.125%	2.125%	–	–	–
Tier 2	Concord	–	2.337%	2.337%	–	–	–
a. No sales tax exists in New Hampshire							

### Other taxes

Unemployment insurance		State capital tax	Tier 1	Gross receipts tax			Local income tax
Rate	Max. pay			Mfg.	Services	Retail	
3.70%	\$12,000			n/a	n/a	n/a	n/a
				n/a	n/a	n/a	n/a

### Incentives for newly established operations

Type	Incentive value	MC	ML	CC	DC	CO	RD	RT
Investment	n/a							
Job creation	n/a							
Withholdings	n/a							
R&D	10% of in-state R&D wages only, per federal concepts							✓
Property tax	n/a							

MC=Capital-Intensive Manufacturing Operation, ML=Labor-Intensive Manufacturing Operation, CC=Call Center, DC=Distribution Center, CO=Corporate Headquarters, RD=Research and Development (R&D) Facility, RT=Retail Store

### Results

	Newly established operations							Mature operations								
	Tier 2 operations				Tier 1 operations			AVG	Tier 2 operations				Tier 1 operations			AVG
	MC	ML	CC	DC	CO	RD	RT		MC	ML	CC	DC	CO	RD	RT	
TETR	7.7%	12.8%	29.7%	36.1%	12.9%	14.2%	21.0%		12.9%	12.6%	24.6%	31.0%	11.9%	13.1%	15.6%	
Index	67.8	109.8	119.4	99.8	80.0	96.3	64.2	91.0	101.9	107.8	117.0	101.1	75.9	101.9	92.2	99.7
Rank	16	36	33	30	16	19	5	22	29	33	39	31	6	27	23	26

MC=Capital-Intensive Manufacturing Operation, ML=Labor-Intensive Manufacturing Operation, CC=Call Center, DC=Distribution Center, CO=Corporate Headquarters, RD=Research and Development (R&D) Facility, RT=Retail Store